A new path for Colombia: opportunities and challenges





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Ministerio de Relaciones Exteriores República de Colombia

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Colombia





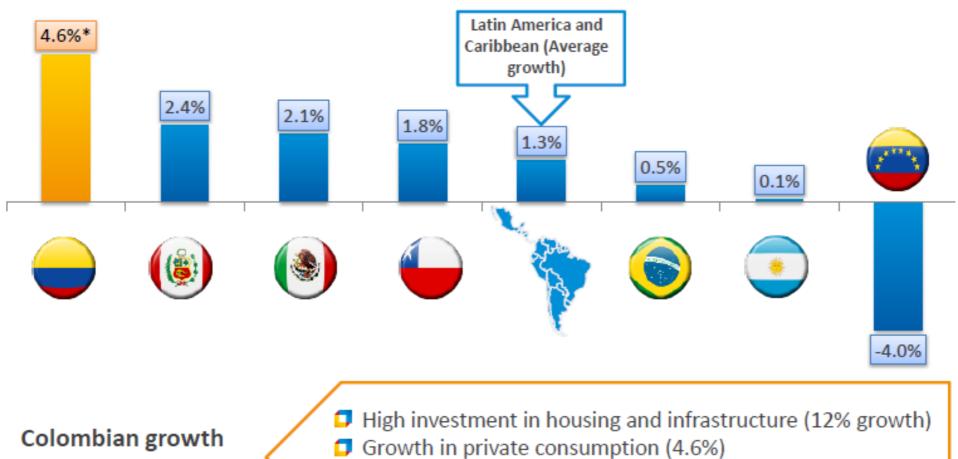
Surface Area: 1,141,000 Km2 **Population:** 47'154.530 (2012) Million **Capital:** Bogotá (8 Million inhabitants) **GDP (total)** US\$ 369.5 billion (2012) It is the third largest economy in Latin America. **GDP Growth Rate: +**4.6% (2014) **Controlled Inflation:** 3.66% (2014) FDI (2014) US\$16,053 million System of Government: Presidential Republic. Balance of powers between executive, legislative & judicial

branches.

The highest growth in 2014 among Latam's major economies



Gross Domestic Product Growth, 2014



Solid labor market

drivers according to

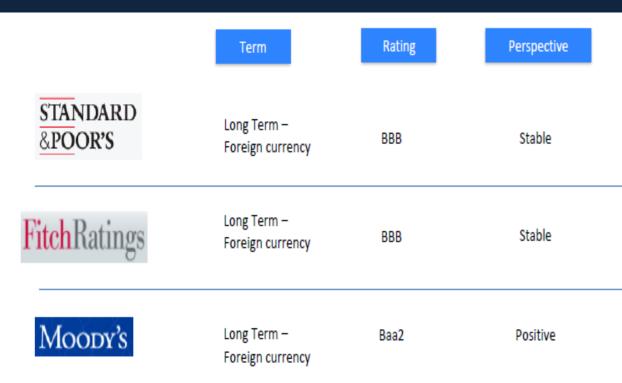
OECD

Public expenditure



Attraction of foreign direct investment

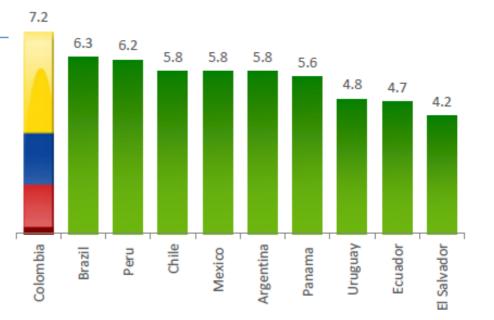




Colombia, an investment-grade country with positive outlook in 2014

Colombia is the leader in terms of Investor Protection in the region and 10th worldwide





Colombia was officially invited on May 2013 to initiate the process to become full member of the OECD



OECD Investment Policy Review (February, 2012) recognizes Colombia's progress in pursuing policy reforms to promote investment liberalization and improving the business climate



As an adherent to the Declaration, Colombia:

Commits to treating foreign investors in the same way as domestic investors and to promoting responsible business conduct, in line with the Guidelines for Multinational Enterprises

In turn, the country benefits from similar and fairly treatment from other adherents.

Colombia's adherence provides further international support for the principles of sound investment policy and corporate responsibility laid down in the Declaration. "The review examines Colombia's achievements in developing an open and transparent investment regime and its efforts to reduce restrictions on international investment" OECD

Source: OECD, 2012.

TL

BETTER POLICIES FOR BETTER LIVES

"Macroeconomic stability and free trade have no use for us if they do not result in the reduction of social gaps and income opportunities, more employment opportunities and quality of life for our people".

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President of the Republic of Colombia Juan Manuel Santos

Social success story

- Poverty rate fell to 22,5% in 2014 from 30.4% in 2010.
- We have a **young workforce** that accounts for more than 150 million Latin-Americans between 15 and 29 years old.
- In 2014, the government supported 10,000 scholarships for tertiary education.



Peace and reconciliation





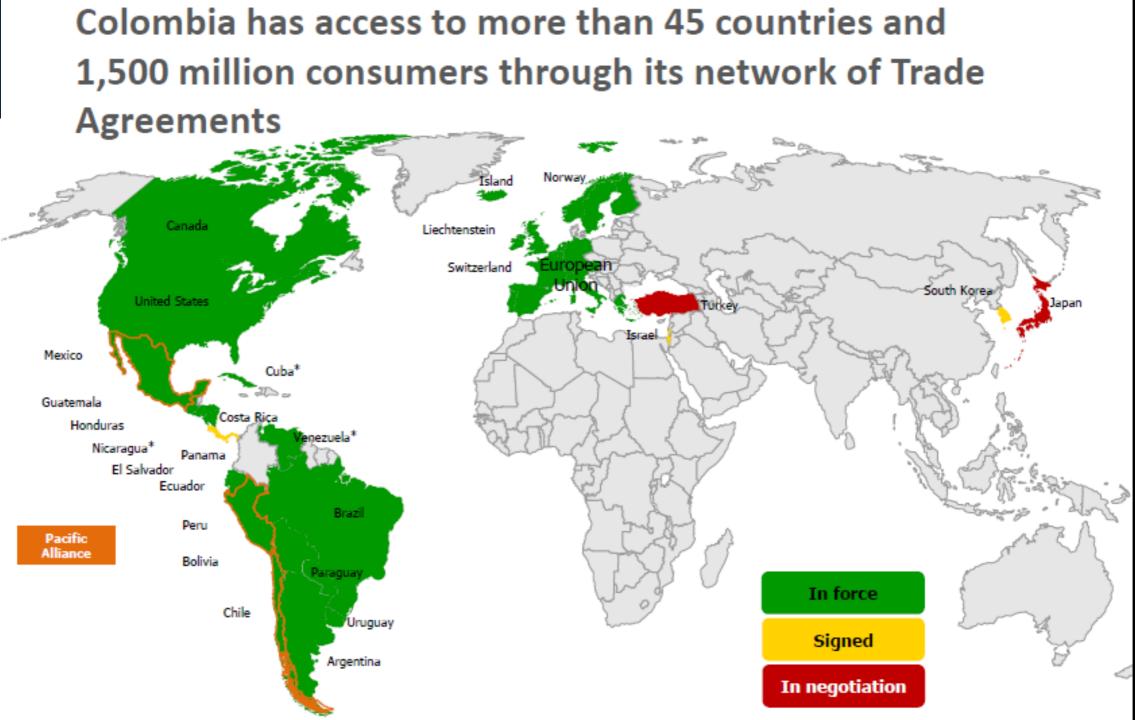
"And I must confess before you that for me, as the head of the government, it would have been easy to continue moving forward on the path we were following and leave the conflict unresolved. Because waging war is easier than seeking peace".

President Santos, 68th UN General Assembly, NY, 2013



Foreign policy: regional Mechanisms





Deeper integration: The Pacific Alliance



The Alliance as an economic bloc



Colombia-Australia Partnership

Colombia's mining sector needs to **improve** its **competitiveness** and to **build mining supply chains**.

Australia has world-class technology and service providers.

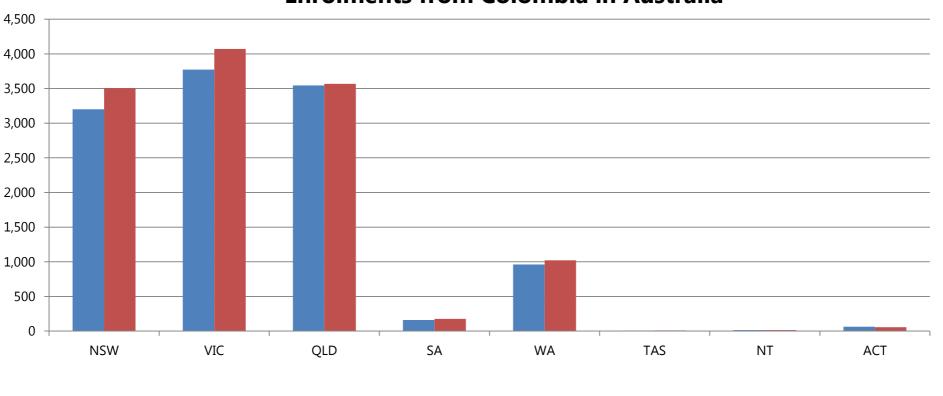
Colombia is promoting **responsible mining** in accordance with the **world's best practices**,

Australia has developed a sustainable mining model:

Environmental protection Engagement with aboriginal communities Mining clusters



Colombia with the second largest number of students from Latin America



Enrolments from Colombia in Australia

■ YTD Nov 2013 ■ YTD Nov 2014

Source: Department of Education and Training International Student Data, Australian Government

Connectivity: an issue with Australia





CATTLE FARMING IN COLOMBIA

Represents:

- 53% of livestock farming GDP
- 20% of agricultural GDP
- 1.3% of national GDP
- Generates 950,000 jobs
- 12th livestock inventory in the world (23 million)
- **12th** milk-producing country
- **10th** meat-producing country
- Covers 39 million hectares
- High potential for growth

According to the World Bank agriculture in Colombia was 25.8 billion dollars in 2012.

The value of agricultural production in Australia is estimated at US\$47.8 billion a year. The three main industries are:

- Bovine livestock (7.3 billion)
- Wheat (4.8 billion)
- Milk production (3.4 billion)

Thank you! Gracias!

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Embajada de Colombia en Australia